



2026 Directors Club Attendees Directory

Darcy Albee
Operations Manager
Jay-Reese Contractors, Inc.

Founded in 1990, Jay-Reese Contractors, Inc. is a premier contracting firm located in Austin, Texas. We have experience in various areas of construction and the ability to work throughout the United States. Jay-Reese has a distinct history of completing projects on-time and built with high quality.

Mark Allen
Chief Operating Officer
A5 Rail

Mark is a railroad operations and technology entrepreneur whose career bridges large-scale rail operations and the future of workforce development. He has over 15 years of railroad experience which includes leading 750+ employees. He brings ground-level credibility to the challenges of training, safety compliance, and talent readiness in modern rail environments. As co-founder of A5 Rail, Mark leads a company redefining how railroads train their people. A5 Rail's blended learning approach fuses augmented and virtual reality simulation with proven instructional design, enabling carriers to reduce classroom time, standardize safety-critical training, and qualify personnel faster, without sacrificing rigor. Having managed frontline operations at scale, Mark understands the real cost of inadequate training and has built A5 Rail to solve it. He is passionate about equipping the next generation of rail professionals with tools that match the complexity of the industry they're entering.

Joshua Amsler
Freight Rail Market Sector Leader
AECOM

Josh Amsler, PE has a 16-year history in the freight rail sector as a designer and project/program manager for various rail initiatives including capacity projects, bridge and structure projects, and third-party review and inspection programs. In his current role, Josh serves as AECOM's freight rail market sector leader for AECOM's Mid-Atlantic sub-region, responsible for managing a diverse portfolio of services including design, construction, and program management for various Class I railroads, short lines, and industrial clients.

Chandra Aouelle
Chief Financial Officer
Jay-Reese Contractors, Inc.

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George Apostolou
Vice President, Sales
Lewis Bolt & Nut Company

George Apostolou is vice president of sales at Lewis Bolt & Nut Company, a role he has held since October 2017. With nearly three decades of experience in the railroad industry, George began his career in September 1996 and has built a deep understanding of railroad infrastructure, fasteners, and track-related applications across both Class I and short line railroads.

Chase Armstrong
Chief Commercial Officer - Contracted Services
R. J. Corman Railroad Group

Chase Armstrong joined R. J. Corman in 2012. He has held numerous positions including business development manager, corporate account manager, director of sales, and assistant vice president of commercial development before taking on the role of vice president of commercial development. In this position Armstrong oversees commercial activities for R. J. Corman's contracted services group which includes railroad services emergency and non-emergency, signaling, and material sales. Chase is responsible for building and executing sales plans for all R. J. Corman contracted services opportunities and communication with clients. He also has supervisory responsibility for territorial commercial development managers. Chase has a thorough understanding of the many facets of R. J. Corman and the railroad industry market landscape. He serves on the board of directors of the National Railroad Construction and Maintenance Association (NRC). Chase also holds a Bachelor of Science in Government and Public Relations from Morehead State University.

Nate Bachman
Chairman
Railway Engineering-Maintenance Suppliers Association (REMSA)

Nate has been on the REMSA board since 2016. He is the active chairman through the end of 2026.

Sid Bakker
President
TPSC (RSSI)

Sid Bakker has held roles at TPSC and ARMS for 31 years as sales engineer, vice president engineering, business development, working up to his current role of president and owner. TPSC and ARMS supply high-tech communication, Internet of Things, and power systems to the communications, signal, locomotive and maintenance of way groups of the North American rail industry. They maintain membership in the Association of American Railroads (AAR) and serve on their Wireless Communications and Railroad Electronics Standards Committees, as well as the American Railway Engineering and Maintenance-of-Way Association and their Communications and Signal Committee. Notable deployments include: ARMS design, build, and supply of the positive train control (PTC) network components throughout the US freight railroads; grade crossing and wayside end-to-end remote health monitoring; asset tracking for containers, railcars, work equipment and high value tools; maintenance of way limits compliance, collision avoidance, precision location systems; power systems including 2KW - 2.5MW generators, batteries for signal, communication, and locomotive starting, hydrogen fuel cells, solar, wind; wireless radios for fixed and mobile applications, intermodal yards, and train-to-wayside for NextGen Train Control (NGTC); and system integration for large scale engineering, signal, telecom, and locomotive projects.

Jason Ball
Senior Director Original Equipment and International Sales
New York Air Brake

Jason has been with New York Air Brake (NYAB) for 18 years in a number of different roles, primarily focused in sales, but has also spent time in operations as the plant manager for their Anchor Brake Shoe subsidiary. In his current role he is responsible for the original equipment, international and inside sales teams at NYAB driving strategic growth and developing mutually beneficial relationships and partnerships throughout the rail industry.

Ted Baun
Senior Vice President and Chief Commercial Officer
The Greenbrier Companies

Ted Baun joined Greenbrier's North American Commercial Team in May 2025 as senior vice president (SVP), and was promoted to chief commercial officer in January 2026. Ted brings more than 30 years of experience in the rail industry to Greenbrier. Most recently, he served as the chief commercial officer for PNW Railcars, overseeing its tank and freight railcar fleet and directing efforts to maximize new railcar leases and renewals. Before joining PNW, he spent 23 years at FreightCar America (FCA) and its predecessor, Johnstown America, including 11 years as chief commercial officer. At FCA, Baun managed production planning, scheduling, pricing and commercial activities. He also held a senior sales role at Mitsui Rail Capital, LLC from 2003 through 2005. Ted resides in the Chicago area with regular travel to Greenbrier's corporate headquarters in Lake Oswego, OR.

Kriss Beudjekian
Senior Director - Enterprise Resources
Norfolk Southern

Kriss is a dynamic and forward-thinking supply chain director with more than 15 years of experience spanning network operations, engineering, mechanical, procurement, and supply chain management. His diverse background across both operational and corporate environments has equipped him with a deep, end-to-end command of the supply chain and the strategic levers that drive enterprise performance.

Curtis Bilow
Executive Vice President
Ames Construction

As executive vice president, Curtis provides corporate oversight and strategic leadership to deliver business solutions to Ames partners. His experience and innovative approaches drive business growth across all of Ames' markets and geographies. He directs and supports the business development team across all market segments to ensure that the Ames mission, history, reputation, culture and capabilities remain at the forefront of building strong business relationships. Curtis joined Ames Construction in 2005 as a project engineer in their Southwest Region and earned his Bachelor of Science in Construction Management from Ferris State University. He is a member of a variety of industry organizations, and executive committee member for the National Railroad Construction and Maintenance Association (NRC), as well as the chair of the Finance Committee.

Bryan Boehm
Division President, Omaha Track Equipment
Omaha Track, Inc.

Bryan Boehm is the division president of Omaha Track Equipment (a subsidiary of Omaha Track, Inc.), where he leads operations, driving innovation and growth in the railroad equipment sector. With deep expertise in the rail industry, he oversees the custom building, fabrication, upfitting, and maintenance of maintenance of way (MOW) equipment, including hi-rail trucks, cranes, and specialized rail vehicles designed to enhance efficiency, safety, and performance for Class 1 railroads, short lines, contractors, and industrial clients across North America.

Andy Bosone
Director, Sales - Railroads
GATX

Andy has been involved in the rail industry since 2001, when he joined BNSF as a management trainee. After completing that program and working in railroad operations for six years, Bosone moved to TTX where he took on roles with increasing responsibility involving railcar pooling and fleet management. After 13 years with TTX and working closely with Class 1 railroads, he had the opportunity move to GATX and handle the account management for its short line railroad customers. He has been at GATX for just over six years and has learned an incredible amount about the private leasing side of the railroad industry. Andy is very grateful to be a part of such a great organization that is so in tune with its railroad partners.

Bert Bray
Vice President - Freight Car Services
Progress Rail, A Caterpillar Company

Bert Bray currently serves as vice president – commercial for the freight car services business at Progress Rail, a Caterpillar company. Prior to his current role, he held positions as a director in both the locomotive and recycling groups. Bert is licensed to practice law by the Alabama State Bar. Prior to joining the commercial team at Progress Rail, he served as corporate counsel for Caterpillar Inc., where he provided legal support for several divisions within Progress Rail. Prior to his time with Caterpillar, Bray practiced law in the private sector for five years, where his practice focused on business entity selection, business transactions, corporate tax abatements and estate planning. He holds a bachelor’s degree and master’s degree from the University of Alabama and a juris doctorate from the Cumberland School of Law at Samford University. Outside of work, Bert has given back to his community through serving as a member of the board of directors for several charitable organizations and as president of the Marshall County, Alabama Bar Association. He resides in Guntersville, AL.

Robert Bremmer
Group Vice President Product Management
Wabtec

Bob is responsible for developing locomotive product innovations and modernizing Wabtec’s global locomotive installed base. For more than twenty years in the industry, Bob has held positions within engineering, operations, commercial, product management, field service, and reliability across multiple locations throughout the US and Canada. He is an inclusive leader and collaborator with a proven track record of adapting to change while delivering results in complex environments. He has consistently demonstrated the ability to leverage business acumen and diverse work experience to deliver innovative solutions aligned with customer goals. Bob holds a Bachelor of Science in Mechanical Engineering with a minor in engineering leadership from Penn State University. Bob currently resides in the suburbs of Pittsburgh, PA.

Justin Broyles
President and Chief Executive Officer
R. J. Corman Railroad Group

Justin Broyles began with R. J. Corman in 2001, holding various leadership positions focusing on emergency services, storm response, construction, and national account management. After serving for three years at Patriot Rail as chief commercial officer, he rejoined R. J. Corman in 2018, becoming executive vice president, commercial affairs. In this role, he oversaw all commercial activity, including managing the marketing and sales teams, for R. J. Corman's 19 short line railroads. Justin was also responsible for Class I account management for all R. J. Corman companies and storm team efforts. With nearly 25 years of railroad industry experience, Justin has developed a robust background in corporate account management, rail-related services, new business development, negotiations, mergers and acquisitions, supply chain logistics, and growing strong client relationships. He holds a Bachelor of Science in Business Administration with an emphasis in marketing from Southern Illinois University. Justin holds several key positions in the transportation industry, serving as chair of the Surface Transportation Board's (STB) Railroad-Shipper Transportation Advisory Council (RSTAC) Board of Directors, vice chair of the American Short Line and Regional Railroad Association (ASLRRA), member of Short Line Caucuses of Norfolk Southern and BNSF, the chair of the Short Line Safety Institute (SLSI), and a member of the Executive Committee Board of Directors of the Midwest Association of Rail Shippers (MARS).

Ryan Cammack
Chief Operating Officer
Ferrovial, A Genesis Rail Company

Ryan Cammack is a recognized industry authority in railroad vegetation management, bringing over two decades of specialized expertise spanning chemical procurement, prescription development, and large-scale field operations. He has built a commanding presence in the railroad herbicide market, consistently leveraging deep supplier relationships and market intelligence to secure industry-leading chemical costs — a competitive advantage that directly enhances Ferrovial's margin profile and value proposition to Class I customers. Cammack is widely regarded as a best-in-class practitioner of vegetation control prescription development, designing programs that deliver superior efficacy at optimized cost — a combination that has strengthened Ferrovial's position as the largest on- and off-track vegetation management company in the rail industry. He began his career with Novartis/Syngenta, developing foundational expertise in agricultural chemistry before joining Alligare in 2007, where he led the railroad business unit for the industry's largest chemical provider. This background gives Cammack a rare vantage point — having operated on both the supply and service sides of the railroad vegetation management market — informing a procurement and application strategy that few competitors can replicate. Ryan joined Ferrovial as chief operating officer in 2017 and holds a Bachelor of Arts in Animal Science with minors in Chemistry and Biology from South Dakota State University (2000).

Joshua Capps
Director Strategic Sourcing
BNSF Railway

Josh has spent his entire 16-year professional career with BNSF Railway. He started with the engineering organization and held various roles in the field and with engineering logistics before transitioning into sourcing in 2019. Since then, Capps has held several roles in the sourcing organization and his team is currently responsible for roadway equipment, asset disposition, signal materials, and trackwork materials at BNSF Railway.

Subo Chatterjee
Partner – Operations and Supply Chain
PwC

Subo is a partner at PwC Consulting working with Class 1 rail companies across North America, driving operational and supply chain improvements. He has over 26 year of experience across several clients, driving programs across enterprise cost transformation, intermodal digitization, mechanical and engineering function transformations.

Doug Combs
Vice President - Rail Sales
L.B. Foster Company

Doug Combs is a seasoned rail industry executive with more than 32 years of experience spanning commercial leadership, global operations, and manufacturing. He currently serves as vice president of rail sales at L.B. Foster, where he leads market strategy, customer relationships, and growth initiatives across key rail segments. Doug brings strong industry governance experience, currently serving as a board member of the National Railroad Construction (NRC) Association since 2023. Prior to NRC, he served on the REMSA Board, contributing to industry alignment, safety advancement, and strategic collaboration among rail equipment and services providers.

His executive background includes senior leadership roles such as vice president of APAC, director of global parts and services, general manager of North American operations, and plant manager. Doug holds a Master of Business Administration and a Bachelor of Science in Mechanical Engineering.

Jim Connell
Vice President and General Manager
American Concrete Products

Jim Connell is the vice president and general manager of American Concrete Products with plant locations in Dallas, TX, Kansas City, KS, and Omaha, NE. ACP specializes in precast/prestressed concrete railroad products including bridges, box culverts, grade crossings, and signal foundations. Jim earned a Bachelor of Science in Mechanical Engineering from the University of Nebraska - Lincoln in 2003.

Jacob Creech
Chief Growth Officer
A. Stucki Company

Jacob Creech is an accomplished rail industry leader with extensive experience in commercial growth, customer partnerships, and technical solutions. With a background spanning engineering and executive sales leadership, he brings a well-rounded perspective to advancing innovation and performance in the freight rail market. Jacob holds bachelor's and master's degrees in business from Troy University and is based in the Huntsville, Alabama area.

Ryan Cunningham
Senior Vice President
Progress Rail, A Caterpillar Company

Ryan Cunningham is senior vice president of locomotive product and project management for Progress Rail. In this role, he leads locomotive product strategy and value propositions, commercial pipeline development, proposals, and program management to drive on-time, at-cost execution across the locomotive portfolio. He partners closely with engineering, operations, and commercial teams to deliver long-term customer success and profitable growth. Ryan joined Caterpillar in 2006 and brings nearly two decades of experience across the company, including roles within resource industries, power and energy, and corporate consolidations. His background includes commercial development, growth initiatives, restructuring execution, and the deployment of standardized and LEAN business processes. Prior to assuming his current role, Ryan served as chief financial officer for Progress Rail and previously as rolling stock controller, where he developed deep expertise in locomotive programs, customer engagements, and the broader rail industry. Ryan holds a bachelor's degree in accounting from Illinois State University.

Nick D'Alessandro
Vice President Signaling and Crossing Products
Siemens Mobility

Nick D'Alessandro is a rail industry leader with more than 10 years of experience supporting freight rail customers across North America, and over 20 years with Siemens in progressively broader leadership roles. His work has spanned signaling and railroad crossing products, where he has partnered closely with Class I railroads, suppliers, and internal teams to address operational, safety, and reliability challenges. Nick brings experience across business strategy, including mergers and acquisitions, helping integrate organizations, align product and manufacturing capabilities, and ensure consistent execution for customers. He has also worked extensively with manufacturing teams to link customer requirements with capacity planning, operational performance, and on-time delivery. Known for building trusted customer relationships and navigating complex organizations, Nick offers a pragmatic, customer-first perspective shaped by deep familiarity with signaling, crossings, and the broader rail ecosystem. His leadership style is rooted in practical problem-solving, long-term partnerships, and delivering solutions that work in real-world rail operations.

Kenneth Dailey
Director Marketing
Stella-Jones Corporation

Completing 48 years in the railroad supply industry, Kenny serves as director marketing, Stella-Jones Corporation. A three-term president of the Railway Tie Association, Kenny was this year's recipient of the Broadaxe Award, the highest honor given to the supplier industry. Kenny is an avid golfer and fisherman.

Olivia Daily
Managing Director, Sourcing IS & Support
CPKC

Olivia Daily is managing director, information system sourcing and support at Canadian Pacific Kansas City Railway (CPKC). She is responsible for enterprise sourcing and vendor management across information system and technology services supporting CPKC's North American rail operations. In addition, Olivia leads the Procurement Center of Excellence, as well as CPKC's travel and vehicle fleet teams. Her experience includes developing sourcing and governance standards, managing large and complex supplier portfolios, and supporting operational and transformation initiatives such as enterprise resource planning modernization, systems integration, and cross-border fleet and travel programs.

Joe Daloisio
Immediate Past Chairman
National Railroad Construction and Maintenance Association (NRC)

Joe has been working in the railroad industry his entire life, having been born into a railroad contracting family. He is currently the track division manager for Railroad Construction Company, Inc. (RCC) in Paterson, NJ as well president of Amtrac Railroad Contractors of Maryland. Joe has been honored to serve as a National Railroad Construction and Maintenance Association (NRC) Board member since 2013 and is now the immediate past chairman of the board. Daloisio is also a member of the American Railway Engineering and Maintenance of Way Association (AREMA) Committee 41 - Track Maintenance. Joe stays involved in his community, having just been elected to council, and sits on the board of directors for a special needs housing board. He currently lives in Bergen County, NJ.

Jeremy Dark
Senior Manager - Enterprise Resources - Mechanical
Norfolk Southern Corporation

Jeremy has 15 years of experience in rail across many organizations, primarily focused in the mechanical department of Class 1 railroads. He is currently responsible for all locomotive, railcar, derailment, environmental and facility categories at Norfolk Southern.

Jason Deaton
Vice President and General Manager – Maintenance of Way
RailWorks

Jason Deaton is responsible for leading RailWorks Maintenance of Way, a RailWorks Corporation subsidiary that provides maintenance-of-way (MOW) services for Class I and short line railroads throughout the United States and Canada. Jason has worked in the railroad construction industry for over 25 years, beginning his career as a laborer/operator during summer breaks while attending college at the University of Tennessee-Chattanooga. After graduating with a degree in business management, Jason began his full-time career within the rail industry as the manager of estimating with Volunteer Trackworks. Jason joined RailWorks in 2011 as a project manager and has continued to grow his career within MOW by holding positions as the director of technical services and director of MOW. Jason was named vice president and general manager for RailWorks MOW in January 2023.

Nick Edelen
Chief Operating Officer - Contracted Services
R. J. Corman Railroad Group

Nick Edelen joined R. J. Corman in 2009 through the company's Management Trainee Program. He excelled in the program and was subsequently hired as a business analyst. Nick quickly advanced within the company, becoming business and contract manager, then assistant vice president of business, and later vice president of operations, railroad services. In his current role, he oversees operations for various R. J. Corman companies, including railroad services emergency and non-emergency services, material sales, distribution centers, and signaling. Edelen has vast expertise in operations management and leadership, contract management, and building strategic partnerships. He was recognized as a Rising Star in the railroad industry by Progressive Railroading in 2018. Nick holds a Bachelor of Arts in Business Administration from Georgetown College and a Certificate in Railway Management from Michigan State University.

Claude "Ed" Elkins
Executive Vice President and Chief Commercial Officer
Norfolk Southern

Ed Elkins is executive vice president and chief commercial officer at Norfolk Southern Corporation, a leader in customer-centric, operations-driven freight transportation. Appointed CCO in 2021, he oversees the intermodal, automotive, and industrial products business divisions, as well as real estate, industrial development, short line marketing, field sales, and customer logistics. Elkins joined Norfolk Southern in 1988 after serving in the United States Marine Corps, beginning his career as a road brakeman before advancing through roles as conductor, locomotive engineer, and relief yardmaster. He spent two decades in intermodal marketing and later held senior leadership positions including group vice president of chemicals marketing and vice president of industrial products.

A strong advocate for economic growth and community engagement, Elkins serves as vice chair of the Georgia Chamber of Commerce and sits on the boards of the East Lake Foundation, National Association of Manufacturers, and TTX Company. He is also a member of Georgia State University's Marketing RoundTable and The Conference Board's Council for CMOs. A native of Southwest Virginia, Elkins holds a bachelor's degree in English from the University of Virginia's College at Wise and a Master of Business Administration in Port and Maritime Economics from Old Dominion University.

Ken Faanes
Chief Sales Officer
Holland, L.P.

Ken Faanes serves as a pivotal leader at Holland LP, overseeing both the company's sales strategy and its technical operations. As chief sales officer, Ken drives strategic sales initiatives across all maintenance of way product groups, coordinating closely with cross-functional teams to ensure customer needs are met and Holland LP's solutions remain competitive in the marketplace. In his role as chief information officer, Ken leads the organization's technical and information technology functions, ensuring the reliability and efficiency of Holland LP's internal and remote operational systems. He manages the company's information technology infrastructure, guides the adoption of emerging technologies, and oversees data management and cybersecurity to support long-term operational excellence.

Robert Finch
Senior Vice President Domestic Sales
Direct ChassisLink, Inc. (DCLI)

Rob Finch is the senior vice president of domestic sales at Direct ChassisLink, Inc. (DCLI), a premier transportation company based in Charlotte, NC. With prior railroad experience, Finch now leads a team that capitalizes on new business trends to meet growing customer demand for domestic 53' chassis within the intermodal industry. His deep understanding of commercial sales and trend analysis – paired with first-hand knowledge of rail operations – makes him uniquely qualified to advance new initiatives and services on behalf of DCLI. Prior to joining DCLI Rob spent 15 years at CSX helping lead teams within the sales and marketing and operations departments. While at CSX he led an initiative to drive alignment between cross-functional teams and launched new measurement systems, onboard locomotive technologies, and other tools to better serve CSX customers. Finch managed multiple rail facilities while ensuring consistent, reliable service. Rob holds a bachelor's degree in business administration from the University of Georgia and a master's degree in business administration from the University of Florida.

Brenda Fitzgerald
Senior Director Client Services
Corpay

Brenda Fitzgerald is the senior director of client services at Corpay Lodging, managing relationships with the company's largest enterprise clients. She serves as contract-holder for high-volume accounts across Class 1 freight and passenger rail, as well as environmental, industrial, and emergency services – including utilities and disaster response organizations. Brenda began her hospitality career in hotel operations with Starwood and Marriott, leading teams that supported workforce clients. This background provides her with a practical, customer-focused approach to client services. Since joining Corpay Lodging through acquisition, Brenda has leveraged her industry expertise to strengthen legacy operations and drive innovation through tailored solutions. She has led platform transitions for four major clients and contributes directly to product development, helping shape technologies that enhance visibility and operational efficiency.

Keith Flaherty
Senior Vice President Client Delivery
Accommodations Plus International

Originally based in the United Kingdom, Keith Flaherty has more than 30 years working within multi-national organizations that provide an array of mission-critical, technology-based services. He is currently responsible for Accommodations Plus International's North American portfolio of clients covering rail and airlines.

John Frank
General Director Strategic Sourcing
BNSF Railway

John Frank is a general director of strategic sourcing at BNSF with extensive experience in the North American rail and industrial supply markets. He leads enterprise-level sourcing strategies, supplier negotiations, and risk mitigation initiatives, with a primary focus on engineering and operations services.

Russell Gehl
Executive Vice President Business Development
Holland, L.P.

Russ Gehl is executive vice president at Holland, L.P., where he focuses on business development and leadership across the company's domestic and international maintenance of way service and product lines. In his current role, Russ is responsible for expanding Holland's global presence and evaluating strategic mergers and acquisitions opportunities. With more than 25 years of experience in the rail industry, Russ is passionate about developing practical solutions that address the evolving needs of railroad customers. Throughout his career his work to help organizations improve safety, reliability, and operational efficiency has touched nearly every sector of the rail market, including mechanical, engineering, load securement and transfer, and signaling. Russ is particularly proud of his role in helping advance flash-butt welding philosophies within the rail industry over the past decade. He is also deeply committed to developing the next generation of leaders and strengthening commercial capabilities within Holland. An active member of the rail community, Russ currently serves as chair of the Marketing Committee for the National Railroad Construction & Maintenance Association (NRC). Outside of work, he enjoys traveling, attending live professional sporting events, golfing, and downhill skiing.

Anthony "Tony" Germain
Vice President, Sales
The Greenbrier Companies

Tony has been a valuable member of Greenbrier's Commercial Sales Team for nearly 10 years, primarily focused on railcar leasing and sales opportunities with shippers and railroads across the Upper Midwest region. Prior to joining Greenbrier Tony spent over 5 years with The Canadian National Railway's Bulk Business Unit as both an account manager and key accounts manager. Tony resides in the Minneapolis area, and in his limited free time enjoys golf, travel, and fitness.

Frank Given
President and Chief Operating Officer
Hulcher Services, Inc.

Frank Given has been with Hulcher Services, Inc. for over 30 years and has served the organization as president and chief operating officer since 2004. He graduated from the University of Mississippi with a bachelor's degree in 1986 and graduated from the University of Mississippi School of Law with a Juris Doctorate in 1989. Frank is responsible for operations, sales and marketing, strategic planning, and legal for the company which operates from more than 50 geographic locations in the US, Canada, and Mexico. He is actively involved in several rail transportation associations.

Jeremy Givens
Vice President Mechanical
Union Pacific Railroad

Jeremy has 30 years in the rail industry, all in the operating department. He started his rail career in the mechanical department, has held positions at Union Pacific's dispatching center, and most recently in their transportation operations team. Jeremy currently supports the safe and efficient operations of Union Pacific's mechanical car and locomotive departments.

Spence Glotzbach
Vice President Procurement and Supply Chain
CSX Transportation

Spence Glotzbach was promoted to vice president – procurement and supply chain at CSX in 2025 after having served as head of procurement and supply chain since December 2021. He has been with CSX for fifteen years with prior roles in finance, marketing and mechanical procurement.

Jay Gowan
President
Omaha Track, Inc.

Jay Gowan is the newly appointed president of Omaha Track. A third-generation railroader, Jay has been working in the industry since 1994. He got his start with the Ohio Central Railroad as a track laborer. After his stay with the Ohio Central, he held a sales and estimating position with Atlas Railroad Construction Company. Moving on from Atlas, Jay spent five years with Hartford & Associates, a manufacturing representative company as a territory sales manager. Following this position, Jay served as the vice president of operations at Roadway Worker Services, a welding and track contractor. After RWS, Jay spent eleven years with Harsco Rail as a vice president leading operations, sales and business strategy development in North America, South America and Australia. Following Harsco, Jay spent eight years with RailWorks as senior vice president North American Track. Jay graduated from the University of Cincinnati with a double major in business management and marketing with an international certificate.

Ted Greener
Senior Vice President, Communications
Association of American Railroads

Ted Greener is senior vice president of communications at the Association of American Railroads, and works closely with the GoRail team. Together they advance policy advocacy for the rail industry.

David Grun
Director of Sales
Rocky Mountain Steel Mills

David brings more than a decade of experience in the railroad industry and has served as director of sales for the past four years at Rocky Mountain Steel Mills. He also sits as vice chair of the National Railroad Construction and Maintenance Association (NRC) Membership Committee and vice president of membership and marketing for the North American Maintenance Railway Club (NAMRC). David studied finance at the University of Minnesota Duluth before entering the rail industry.

Ryan Guthrie
Group President, Lodging
Corpay

Ryan Guthrie serves as group president of lodging for Corpay, with oversight of Corpay Lodging, TA Connections, ALE Solutions, and Roomex. Collectively Corpay's lodging businesses are America's leading provider of workforce lodging solutions for traveling business teams. Ryan joined Corpay in 2024 as president of Corpay Lodging, and he was promoted to the group president role overseeing all lodging businesses in 2025. Prior to joining Corpay, Ryan was executive vice president and global head of data ventures at Bain & Company. Earlier experiences include senior leadership positions at Equifax, Sage Software, and McKinsey & Company. Ryan earned his Bachelor of Arts from Vanderbilt University and his Master of Business Administration from the Wharton School at the University of Pennsylvania. Ryan lives in Atlanta.

Scott Hagen
Director of Global Marketing
Loram Maintenance of Way, Inc.

Scott Hagen is the director of global marketing and sales at Loram Maintenance of Way Inc., leading global marketing strategy and commercial alignment across rail markets. He partners closely with executive leadership to translate complex operational and contractual capabilities into clear customer value. Scott brings a disciplined, collaborative approach to driving growth across legacy and emerging markets. Scott oversees commercial marketing, marketing analytic, contracts, and aftermarket sales and solutions.

Jennifer Hamann
Executive Vice President and Chief Financial Officer
Union Pacific Railroad

Jennifer Hamann was appointed executive vice president and chief financial officer (CFO) January 1, 2020. She is responsible for managing all facets of Union Pacific's financial activities, controls and policies including accounting, tax, real estate, investor relations, treasury, audit, and capital planning. She further assumed responsibilities for strategic sourcing, inventory management, warehousing, and logistics effective September 1, 2023. As CFO, Hamann also serves on the Grupo Ferrovuario Mexicano and TTX Company boards of directors. Hamann began her Union Pacific career in 1992 as a member of the corporation's audit staff. In 1998, she moved to the railroad's Human Resources Department, holding various management positions. Hamann joined the corporate treasury group in April 2002, when she was named assistant vice president-investor relations. In April 2011, she was named general auditor of the corporate audit staff. Hamann moved to marketing and sales as vice president and general manager-automotive in February 2016, a position she maintained until returning to finance as vice president-planning and analysis in October 2017. She was named senior vice president-finance in April 2019. Prior to joining Union Pacific, Hamann received a Master of Business Administration from the University of Nebraska at Omaha (UNO). She also has fulfilled the requirements and examinations necessary to receive a Certified Public Accountant certificate.

James R. Hansen
Chief Commercial Officer
Herzog

Jim Hansen's 40+ years of rail industry experience stretches back to the mid-1970s, where he began his career in the maintenance of way welding department for the Burlington Northern (BN) Railroad. After more than a decade at BN, he assumed a sales position with Equipment Service Company (ESCO), rising to vice president of national sales. Hansen then served four years as the North American sales manager for Stanley Railroad Products. In 2007, he transitioned into business development for North America at RailWorks Corporation, where he served as vice president for nine years. Hansen has been the president of the North American Maintenance Railway Club (NAMRC) for more than 25 years. Under his leadership, the membership of the club has grown from about 100 to over 600 members today. He also serves on the executive committee of the National Railroad Construction and Maintenance Association (NRC) as the secretary/treasurer and holds a leadership position on the Association of American Railroads (AAR) associate advisory board.

Zach Hansen
Assistant Vice President Sales
Lewis Bolt & Nut Company

Zach Hansen is the assistant vice president of sales at Lewis Bolt & Nut Company, leading customer relations, new business development, and North American railroad sales. He also serves as president of the North American Maintenance Railway Club (NAMRC) and is a board member of the Railway Engineering Maintenance Suppliers Association (REMSA). With over a decade in the rail industry, Zach previously held senior sales roles at Vossloh North America, Rocla Concrete Tie and Progressive Railroading Magazine.

Nicole “Nikki” Happel
Regional Sales Manager
Steel Dynamics, Inc.

With more than 17 years at Steel Dynamics, Inc., Nikki has built a broad foundation across the company, beginning her career at the scrap division, Omni. Today, she serves as one of two regional sales managers responsible for rail and rail product sales, supporting customers from both their Columbia City, IN mill and their Steel of West Virginia operations. Throughout Nikki’s career, she has valued the opportunity to work closely with a wide range of teams and customers across the rail industry. What she enjoys most about this industry is the people – collaborating with a strong internal team and building lasting relationships with customers as they become trusted partners.

Jeff Harris
Vice President Sales, North American Track & Signal
Progress Rail, A Caterpillar Company

Jeff Harris joined the railroad industry in 1994 with Conley Frog & Switch after graduating college. He played football for Memphis State University while he earned a Bachelor of Business Administration in Sales and Marketing. Jeff has worked at Nortrak, BNSF, and Birmingham Rail & Locomotive. He has been with Progress Rail for 16 years and was promoted to vice president of track infrastructure sales a few of years ago. He enjoys working in the railroad industry and is looking forward to continuing this work for many years to come.

Rick Hart
Vice President, Sales and Marketing
Metro East Industries

Rick Hart graduated from the University of South Alabama in 1990, and has resided in Covington, LA for the past 26 years. From 1990 to 1994, Rick played professional golf, most notably on the South African Golf Tour and various mini-tours in Florida. He has been in the rail industry for 32 years, starting his career in late 1994 as a sales representative for Wabco in Chicago, Il. Rick has thoroughly enjoyed his current role as vice president of sales and marketing at Metro East Industries since August of 2020 working for the Ortyl Family.

Antoine Hawkins
State and Local Affairs Manager
CN Railway

Antoine Hawkins serves as the State and Local Affairs Manager for CN Railway. In this role, he is responsible for leading government relations efforts in the gulf region of the CN network from Louisiana and Kentucky, promoting CN business and policy objectives that support safe, efficient, and sustainable rail operations. Additionally, he serves as the primary liaison between CN and municipal, regional, and state stakeholders, building strong partnerships with elected officials, business groups, and community leaders.

Reggie Herman
Senior Vice President, Global Goods Movement Director
AECOM

In his current role at AECOM, Reggie Herman serves as the global goods movement director. He is responsible for leading AECOM's Goods Movement Market Sector which leverages planning, engineering, and construction management professionals in developing multi-modal infrastructure and integrated logistics solutions for clients. Previously, Mr. Herman served as the AECOM client account manager for multiple Class I railroads and supported the coordination of multiple public projects with these Class I railroads. Reggie leveraged AECOM's multi-discipline teams in providing strategy, planning, and design for interconnected multimodal infrastructure for clients.

Larry Herschell
Director of Business Development
Cranemasters, Inc.

Larry Herschell serves as director of sales at Cranemasters, bringing over 27 years of experience in the railroad emergency services industry. Larry is a graduate of West Chester University in West Chester, Pennsylvania. Prior to joining Cranemasters, he was the president of Terra Railroad Services in Philadelphia PA where he led the company for 19 years. Terra Railroad Services was acquired by Cranemasters in 2019, after which Larry transitioned into his current leadership role.

Jared Hill
Chief Executive Officer
Mainline Services

Jared Hill started working for his father at a young age in his heavy and highway construction business, where he learned what real work looks like: show up early, outwork everyone, and do it right the first time. That foundation led him into the railroad world, where he earned his stripes as a subcontractor for a railroad contractor and fell in love with the pace, precision, and responsibility of keeping America moving. In 2017, Hill took the leap and launched Mainline Services with a handful of employees and a big vision to build the most trusted, hardest-charging railroad services team in the industry known for safety, execution, and customer confidence. Since then, Mainline Services has grown fast and has been built the right way, expanding to 9 locations across North America with incredible people who take pride in delivering when it matters most. Today, Jared is the chief executive officer of Mainline Services and the company's visionary – driving growth, building leaders, raising the standard, and pushing their team to stay ahead of the curve. Mainline Services doesn't make excuses. They solve problems. They deliver results. And they do it with zero compromise; safety, discipline, and execution come first.

Barry Isringhausen
President
Cranemasters, Inc.

Barry Isringhausen brings over 35 years of experience to the railroad industry. Fostered by growing up in the rail industry environment, Barry developed an unwavering passion for problem-solving, a driving force that continues to motivate and inspire him. In 1986, fueled by a shared entrepreneurial spirit with his brother and father, Barry relocated to Richmond, VA and played a pivotal role in the establishment of Cranemasters, Inc. Since its inception, under the collective leadership of Barry and Brian, the company has charted a steady course of growth and innovation. Cranemasters has flourished over the past three-plus decades. The company's success is rooted in a steadfast commitment to excellence, encapsulated in a "no shortcuts" philosophy that permeates throughout its talented and experienced employees. Barry's dedication to meticulous design and problem-solving solutions for customers has solidified Cranemasters' position as an industry leader. From a humble single location, Cranemasters has grown to twelve operating divisions. These divisions seamlessly provide a comprehensive range of services, encompassing derailment response, track construction and repair, railcar repair, load adjustment and transfer services, and cutting-edge equipment manufacturing. Cranemasters services all Class I railroads, shortline and regional lines as well as industries involved in the rail transportation industry. The company's broad suite of services is a testament to its steadfast dedication to meeting the diverse needs of the railroad industry.

Mark Jacobs
Procurement Director
CSX Transportation

Mark Jacobs is currently procurement director supporting engineering at CSX. Mark began work at CSX in 2017 and during that time has worked in multiple finance and procurement roles. Prior to CSX Mark received a Master of Business Administration from the University of Florida and served three years as a teacher and coach in Teach for America.

Jace Jones
Vice President
AmeriTies Holdings, LLC

With over 15 years of engineering experience and a decade-long specialization in wood preservation, Jace serves as the vice president of AmeriTies. In this role, he oversees the strategic direction and day-to-day operations of the company, ensuring the delivery of high-quality crossties, switch ties, and bridge timbers to the rail industry. A graduate of Oregon State University with a Bachelor of Science in Environmental Engineering, Jace has built a comprehensive career through a series of increasingly senior leadership roles. His deep operational knowledge is rooted in his time as treating and engineering manager, plant manager, and director of operations.

Troy Jones
Assistant Vice President Strategic Sourcing
Union Pacific Railroad

Troy currently serves as assistant vice president strategic sourcing, responsible for the procurement of Union Pacific engineering, mechanical, technology and corporate services. For the past 20 years, Troy has worked for Union Pacific in various supply chain and continuous improvement roles. Troy holds a Bachelor of Science in Mechanical Engineering from the University of Colorado and a Master of Business Administration from the University of Texas McCombs School of Business. The early part of his career was spent in the automotive and aerospace industries leading manufacturing and overhaul facilities.

Chris Kramer
Chief Product Officer
Corpay

Chris Kramer is the chief product officer of Corpay Lodging. Chris joined Corpay in July 2025. He owns the product roadmap for lodging which is focused on delivering business value and innovation our rail customers. Prior to joining Corpay, Chris spent over 15 years in technology, sales, and product roles within the financial services industry. Chris currently resides in Atlanta, GA.

Robert Ledoux
Senior Vice President, General Counsel and Corporate Secretary
Florida East Coast Railway

Robert Ledoux is senior vice president, general counsel and corporate secretary for Florida East Coast Railway (FECR). He is responsible for managing legal, environmental, risk management, and security. He has more than 30 years of legal and management experience in corporate law and business and transportation transactions. Prior to joining FECR, Mr. Ledoux worked at CSX Transportation for nine years in various legal positions including assistant general counsel for public project initiatives, engineering, passenger services, and intermodal. Bob currently serves on the Executive Committee of the American Shortline and Regional Railroad Association and on the Board of the American Association of Railroads. He also serves as chair of the Broward Metropolitan Planning Organization (MPO) Freight Transportation Advisory Committee and the Florida Department of Transportation Freight Advisory Committee. He graduated with a Bachelor of Science in Business Administration from the University of New Hampshire, a Juris Doctor from George Mason University, and a Master of Business Administration from Virginia Tech. Mr. Ledoux is a member of the Virginia State Bar, the Maryland State Bar, the Florida State Bar and the American Corporate Counsel Association.

Jason Leone
Senior Vice President of Client Engagement and Growth
Accommodations Plus International

Jason Leone is with Accommodations Plus International (API), where he focuses on client engagement and strategic partnerships. With a background spanning operations, product management, and professional services, Jason brings a well-rounded perspective to solving complex challenges across the transportation industry. He has led cross-functional teams and initiatives aimed at improving operational performance, enhancing crew experiences, and delivering measurable value. In his current role, Jason works closely with clients to bridge the gap between technology solutions and real-world operations, ensuring API's products and services align with evolving business needs. He is passionate about driving innovation, improving efficiency, and helping organizations translate strategy into execution.

Darren Lightsey
Director of Sales
CN Railway

Darren Lightsey is a results-driven sales leader with extensive experience directing teams, building high-performing sales strategies, and driving sustainable revenue growth. As a director of sales, Darren is known for combining data-driven decision making with relationship-focused leadership to consistently exceed targets and strengthen customer partnerships. He has a track record of developing talent, aligning sales execution with organizational goals, and navigating competitive markets with confidence and integrity. Based in Homewood, IL, Darren brings a collaborative approach and a strong commitment to accountability, continuous improvement, and customer success. He is passionate about mentoring future leaders and delivering measurable value through disciplined sales execution.

Jayden Lilly
Regional Sales Manager
Steel Dynamics, Inc.

As a regional sales manager at Steel Dynamics, Jayden manages and expands the company's strategic relationships within the rail industry with a core focus on growing and maintaining strong ties with Class I railroads, while also working to effectively position SDI's products within the distribution market. Jayden has been with the company for eight years, spending the first four years with SDI's scrap processing company, Omni. Jayden is looking forward to this event to continue to network in the industry.

Larry Lloyd
Assistant Vice President - US Government Affairs
CPKC

As CPKC's assistant vice president of US government affairs, Larry Lloyd is responsible for all of CPKC's US government affairs initiatives at the federal, state, and local levels to promote business and policy objectives and serve on the Executive Committee. Larry is a longtime advocate for the world's best freight rail network as previously the lead for CN Railway's US state and local government affairs efforts, as well as the Midwest field director for GoRail. Additionally, he is a 24-year Army veteran who continues to serve in the Army Reserve.

Rocky Loessin
Chief Commercial Officer
Strato Inc.

Rocky is the chief commercial officer with Strato, Inc. Having previously worked at Trinity Industries and The Kansas City Southern Railroad, Rocky bring years of wholistic rail experience to his role.

Anthony “AJ” Lucas
Regional Sales Manager
Strato Inc.

AJ is a regional sales manager with 8 years of rail supplier engineering and commercial experience. Before joining Strato, Mr. Lucas worked with Timken.

Jay Lusson
Director of Estimating
Anderzack-Pitzen Construction, Inc.

Jay Lusson joined Anderzack-Pitzen Construction in 2023 as Director of Estimating, where he oversees all estimates for the company’s clients. He brings 22 years of experience in track and civil construction. Founded in 1992, Anderzack-Pitzen Construction is a family-owned business that takes pride in serving Class I railroads. The company performs a wide range of work, including clearing, grading, earthwork, underground sewer and utilities, steel piling, marine work, soil stabilization, and structural concrete. Anderzack-Pitzen looks forward to continuing to strengthen and grow its client relationships.

Austin Lutz
Director – Rail Strategy
Holman

Austin Lutz works directly with Holman’s rail clients to oversee the strategic partnership through execution of initiatives, consulting, and ongoing support. Austin has been with Holman for 13 years and has worked her way through Holman’s rail organization. She is based out of the company’s global headquarters in southern New Jersey. Austin grew up in southern New Jersey, and earned her bachelor’s degree in business management from Grove City College.

Bryan Madsen
Director Sales
GATX

Bryan is a graduate of Illinois State University. His career has been spent in the rail transportation industry with positions in operations, marketing and sales. He has worked for both railroads and on the leasing side of the business. Bryan has leased rail cars and intermodal assets and can help structure deals where both parties meet their goals. Bryan lives in the Chicago area where you can find him rooting the hometown teams.

Richard “Drew” Marrs
Assistant Vice President
Norfolk Southern

Since 2010, Drew has worked a member of the Norfolk Southern government relations department with a focus on federal affairs, grassroots advocacy and political programs. He currently serves on the board of directors of Virginia21, a nonpartisan advocacy organization for Virginia's college students as well as a member of the National Association of Manufacturers Transportation Working Group. In 2025, Marrs took on the role of director on the GoRail Board of Directors. He is a two-time graduate of Virginia Tech.

Andy Mathiesen
Assistant Vice President Strategic Sourcing
BNSF Railway

Andy Mathiesen is the assistant vice president of strategic sourcing for BNSF Railway, a Berkshire Hathaway company, and one of North America’s leading freight transportation companies. In his role, he leads sourcing, procurement, supply chain, and crew hauling functions in support of BNSF’s operations in mechanical and transportation. He earned his undergraduate degree in finance from Texas A&M University as well as his Master of Business Administration from Texas Christian University.

Aaron Matthews
Vice President, Sales
TrinityRail

Aaron Matthews is a highly experienced leader who has fostered growing relationships, executed long term strategies, and developed new business channels in challenging environments. Aaron currently leads the strategic growth and retention of key Class 1 railroad relationships for TrinityRail.

Brett McIntosh
Operations Manager
Lewis Bolt & Nut Company

With almost 30 years at Lewis Bolt & Nut Company, Brett McIntosh leads operations with a focus on delivering practical, high-performing solutions for the railroad industry. Over the course of his career, he has worked closely with customers to address real-world fastening challenges and improve track performance. He has been involved in the development and execution of several key products, including the patented G2 Evergrip® screw spike, its companion Permagrip®, and the latest Viper-1® drive-on anchor. His experience, hands-on approach, and commitment to continuous improvement reflect a long-standing dedication to supporting the evolving needs of the rail industry.

Steven McIntyre
Vice President Sales
Strato Inc.

Steven McIntyre is currently the vice president of sales for Strato. He was previously with The Greenbrier Companies for over 20 years with roles in operations leadership, quality and sales.

Rajeet Mohan
Partner
PwC

Rajeet is a partner in PwC's transportation and travel practice focused on technology strategy and digital transformations. Mr. Mohan has over 18 years of consulting experience working for transportation, travel, and consumer market clients. He advises Class I rail companies on their technology investment decisions and digital platform initiatives. Rajeet holds a Master of Science in Industrial Engineering from Oklahoma State University, where he focused on operations research and management information systems. He holds a Bachelor of Science in Mechanical Engineering from the National Institute of Technology, India.

Aaron Moody
Vice President, Sales
TrinityRail

Aaron Moody is based in Salt Lake City, UT and is vice president of sales, railroads with responsibility for the eastern US and Canadian railroads. Aaron joined TrinityRail in 2018 and led their customer delivery team in Dallas, TX before transitioning to a sales role in Salt Lake City. Aaron has held several positions within the commercial team with increasing responsibility leading to his current role. Prior to working for TrinityRail, Aaron spent 15 years with Class 1 railroads with a variety of leadership responsibilities in industrial and consumer products for BNSF Railway and CSX Transportation. Moody attended Averett University in Danville, VA and holds a Bachelor of Science in Business Administration. Aaron is a sport enthusiast and relishes spending his free time enjoying the outdoors.

Jaimie Moresette
General Director - Strategic Sourcing
Union Pacific Railroad

Jaimie Moresette has worked for Union Pacific Railroad for 22 years, where she currently serves as the general director of strategic sourcing within the Supply Department. In this role, she oversees sourcing strategies for engineering, transportation, and lodging, directing procurement activities for more than \$2 billion in annual spend. She leads the development and execution of category-driven sourcing strategies that generate step-change savings, while guiding a team of supply chain professionals to deliver continuous improvements in cost, quality, and service. Previously, Jaimie served as senior director of strategic sourcing, director of supplier quality, and manager of the supply chain fulfillment group. She has represented Union Pacific on the Association of American Railroads (AAR) Quality Assurance Committee and previously served on the AAR Umler Committee. Jaimie holds a bachelor's degree in business administration from Bellevue University in Omaha, NE, and has earned Lean Certification from the University of Kentucky's College of Engineering.

T. Craig Morgan
Vice President - Freight Rail and Industrial Development
Ames Construction

Ames has worked closely with Class 1 railroad companies for decades, expertly performing capacity improvement and expansion projects, grade separations, bridge replacement, and rehabilitative work. From new construction to emergency response, Ames' crews are accustomed to working safely alongside live tracks and executing critical work during tightly controlled track shutdowns. Our ability to self-perform Class 1 rail construction projects under aggressive schedules means that you can have confidence in the success of your project.

Jeff Mower
Vice President Key Accounts
Holman

Jeff Mower serves as vice president of key accounts at Holman, where he leads a team dedicated to delivering comprehensive solutions to highly complex client segments, including Class 1 railroads. This integrated group unites Holman's strategic, service, and technical resources to support key customers with services including vehicle design and acquisition, upfitting, fleet management, and consulting. With 20 years of experience at Holman, Jeff has held several leadership roles, including vice president and director of Holman Rail Services, as well as rail sales manager. He holds a bachelor's degree in marketing from Indiana University. Jeff's deep industry knowledge and customer-first approach have been instrumental in driving long-term partnerships and operational excellence across Holman's key accounts.

Adam Moyer
Director Procurement
CSX Transportation

Adam Moyer serves as director of procurement at CSX, where he leads strategic sourcing for locomotives, freight cars, fuel, and asset disposition in support of the company's mechanical and network operations departments. Since joining CSX in 2012, Adam has held a variety of finance and procurement roles spanning financial planning and analysis, engineering, and operations.

Dan Muessel
Manager of Railroad Sales
American Concrete Products

Dan Muessel is the manager of sales and service at American Concrete Products, the leading supplier of precast and prestressed concrete for the railroad industry. With over 10 years of experience in sales and project management for the precast concrete industry, Dan strives to provide exceptional customer service.

Ray Noonan
Assistant Vice President Domestic Sales
Direct ChassisLink, Inc. (DCLI)

Ray Noonan is assistant vice president domestic sales with over 20 years of transportation industry experience and a third-generation background in trucking and warehousing. He has spent the past 12 years in the chassis sector leading large-scale operational, commercial, and systems initiatives including network conversions, revenue optimization, customer solutions, and service transformation. Since joining Direct ChassisLink Inc. (DCLI) in 2018, Ray has played a key role in integrating and expanding the domestic franchise and currently leads the Domestic Sales Team and the Road Service Operational Call Center team.

Trip O'Neil
Vice President, Strategic Services
Holman

Trip O'Neil joined Holman's fleet management business in 2017 and today leads strategic services, which is an organization providing account management, consulting & analytics, servicing and specialized support to Holman's largest and most complex customers. Holman is a leading provider of vehicle design, upfit and fleet management services to corporate clients across multiple industry verticals. Trip's experience spans nearly 27 years within the fleet and mobility space, holding various leadership roles across sales, account management, and customer support. Trip has a bachelor's degree in psychology from St. Louis University and a Master of Business Administration from the Kellogg School of Management at Northwestern University. He resides outside of Philadelphia in Southern New Jersey.

Andrea Oswald
General Director - Strategic Sourcing
Union Pacific Railroad

Andrea Oswald is the general director – strategic sourcing at Union Pacific Railroad, a position she has held since July 2023. In her position, Oswald and her team source materials and services for rolling stock, intermodal/automotive ramps, professional and industrial services, and maintenance and repair operations (MRO), which totals ~\$2.7 billion in annual spending. In addition, Oswald manages the procurement team's sustainability initiatives and serves as a liaison to the corporate sustainability team. Oswald began her career with Union Pacific in 2003. She held positions throughout the Finance Department including in corporate audit, capital planning, and accounting before moving to the Supply Chain Department in December 2019. While in supply chain, she led the Supplier Diversity Program and grew diverse supplier spending nearly 100% to over \$800 million annually during her tenure. She is a graduate of Union Pacific's Leadership Development Program and the UpLift sponsorship program. Outside of Union Pacific, Oswald serves on the Dean's Young Alumni Board of the University of Nebraska-Lincoln College of Business and the Early Futures Partnership Board of Directors.

Darren Panczuk
Senior Director, Sales
Amsted Rail

Darren Panczuk began his career in the rail industry in December 1989 as an hourly employee at the GE Railcar Wheel Assembly Plant in Chicago Heights, IL (now Greenbrier Rail Services). Over the years, Darren worked his way up to become the plant manager of the facility in January 2001. In 2010, Darren relocated his family to Georgia to manage the Greenbrier Rail Services Wheel Facility in Macon, GA. After a long and successful career in wheel shop operations, Darren joined the commercial team at Amsted Rail in January 2013, relocating to Jacksonville, FL.

Tawny Pierce
Director Sales, Rail
Rocky Mountain Steel Mills

Tawny has nearly 15 years of sales and team management experience. She leads a multi-dimensional team of sales representatives and technical engineers focusing on streamlining delivery of products and services, improving downstream service efficiencies, negotiating contracts, importing/exporting goods, and generating revenue. Tawny is currently director of sales for rail. She holds a Bachelor of Arts in Linguistics, Speech Pathology and Russian from the University of Colorado, Boulder.

Todd Podell
Vice President and Chief Sourcing Officer
BNSF Railway

Todd Podell has held the role of vice president and chief sourcing officer at BNSF since April of 2024. In this role, he is responsible for leading the teams and processes associated with BNSF's purchasing, sourcing and supply chain programs. Todd came to BNSF from Discover Financial Services where he most recently served as senior vice president, chief procurement and corporate services officer, responsible for global procurement and sourcing, legal contract transactions, real estate and facilities operations, enterprise security and intelligence management, and insurance. Todd's career also spans time in business transformation and supply chain leadership roles at Alcon Corporation (formerly Novartis), McDonald's and other major corporations. Podell earned a bachelor's degree in business from Arizona State University, and a Juris Doctorate from Marquette University Law School. He serves on the board of directors for the Multi-Cultural Alliance, and the Supply Chain Advisory Board at the TCU Neeley School of Business.

Alexa Polivka
Chief Operating Officer
Polivka International Company, Inc.

Alexa Polivka has worked in the rail industry for more than 15 years. She received her Bachelor of Science in Entrepreneurship from High Point University and has completed Harvard's executive business program.

Ron Port
Chief Executive Officer
A. Stucki Company

Ron Port is chief executive officer of A. Stucki Company, a Pittsburgh-based supplier of engineered products, maintenance of way services and reconditioning and repair services for the railway industry. Port has an extensive track record leading and growing businesses. For four years, he was president of the aerospace, defense and marine business unit at TE Connectivity, a global manufacturer of products for transportation, industrial, and communications applications. Based in Middletown, Pa., he managed more than 7,000 employees and 19 manufacturing facilities across the globe. Earlier in his career, Port was chief commercial officer at Kennametal, a manufacturer of high-performance cutting tools and engineered components, and president of the company's infrastructure business segment, with global responsibility for the advanced materials, earth cutting tools, engineering components and ceramics business. He also held leadership positions at Xylem, Inc. and ITT Corporation. Port holds a bachelor's degree in chemical engineering and a Master of Business Administration from the University of Pittsburgh, and a master's degree in chemical engineering from the Florida Institute of Technology. He joined Stucki in July 2024.

David Purifoy
Senior Director, Commercial Segment Leader – Class I & Shortline Railroads
A. Stucki Company

David Purifoy, senior director, commercial segment leader – Class I and short line railroads at A. Stucki Company, is an experienced rail industry leader supporting freight rail customers across North America. He works closely with Class I and short line railroads to deliver reliable components and solutions that enhance safety, compliance, and operational performance. Known for a hands-on, customer-focused approach, David collaborates across sales, engineering, and operations to ensure responsive, value-driven outcomes. He is committed to helping rail partners improve uptime, reduce risk, and maximize long-term asset performance through practical, results-oriented solutions.

Jim Raines
Vice President Sales
Stella-Jones Corporation

A seasoned railway industry professional with over 33 years of experience, Jim Raines began his career in 1991 when he joined Burke-Parsons-Bowlby as an inside sales representative. In the following years, he advanced through the sales group, eventually taking on the role of director of commercial sales in 2008, at which time Stella-Jones acquired the assets of the Burke-Parsons-Bowlby business. In his 15-year tenure at Stella-Jones, Jim has supported the growth of the company's railway tie product category through his expertise in sales and management. In his current role, he is responsible for all railway tie sales at Stella-Jones, lending his leadership to the sales team to build and maintain positive, long-term partnerships with customers. Jim holds a Bachelor of Science in Business Administration specializing in marketing from Marshall University.

Rance Randle
President and Chief Executive Officer
Genesis Rail Company

Rance Randle is currently the president and chief executive officer of Genesis Rail Services Company, where he oversees a wide range of rail services for Class 1, regional, and short line railroads, as well as industrial clients. Prior to this role, Rance spent 25 years in various operational roles at BNSF and CN Railroads, with responsibilities spanning transportation, mechanical, engineering, and network operations. Most recently, he led the field and rail services division at Cathcart Rail Services, managing car inspection and repair, shortline railroads, and switching services nationwide. Rance lives in the Greater Chicago Area, where he is actively involved in his local church and community.

Dennis Reiner
Domestic Sales Director
Direct ChassisLink, Inc. (DCLI)

Dennis Reiner is a seasoned sales leader in the intermodal and logistics space, whose career highlights a progression from pricing and account management roles at CSX to senior leadership positions at Johnson & Johnson. Dennis is currently the director of domestic sales at DCLI.

Brandon Riddering
Vice President, Sales and Marketing
Loram Maintenance of Way, Inc.

As the vice president, sales and marketing, Mr. Riddering has responsibility for all aspects of LORAM's contract services sales and marketing efforts. Riddering joined Loram in 2014 as a regional sales manager and became marketing director in 2018. He holds a Bachelor of Science in Marketing and Business Administration from Concordia College.

Lisa Roberts
President of Operations
Omaha Track, Inc.

Lisa Roberts is the president of operations for Omaha Track, Inc. Her responsibilities include oversight of the operations, sales and marketing, business development and communications teams. She has been employed with Omaha Track since 2013 and has a previous career in the finance industry. Lisa has a Master of Business Administration from the University of Nebraska at Omaha, and a Bachelor of Science in Business Administration from the University of South Dakota.

Russell Rohlfis
Vice President Engineering
Union Pacific Railroad

Russell Rohlfis is the vice president of Union Pacific's Engineering Department. In his role, Rohlfis is responsible for leading nearly 10,000 employees in the design, construction and maintenance of all tracks, structures, and signal systems across UP's 35k+ mile network. Rohlfis has over 20 years of industry experience and has held a number of positions across the railroad's engineering group, including leading UP's Northern Region Engineering Team prior to being appointed vice president. An Omaha native, Rohlfis graduated from the University of Nebraska at Omaha. He participates in extreme sports, including ultramarathons, hiking and Ironman triathlons.

Phil Roseberry
Director of Commercial Strategy
Cranemasters, Inc.

A graduate of the University of Pittsburgh, Phil has worked in sales and operations roles in the transportation industry for over thirty years. He began working directly with railroads in 2007, focusing on growing existing lines of business and developing new revenue streams. Since joining the team at Cranemasters he has worked closely with Class 1 railroads, short lines, and industries developing solutions for emergency derailments, engineering projects, and salvage operations. Phil believes customers should understand that the Cranemasters approach to business is proactive, not reactive. Instead of providing the standard response of "that's how it's always been done," Cranemasters provides disruptive innovation that delivers value to the rail industry.

Drew Seely
Rail Finishing and Non-Destructive Testing Supervisor
Steel Dynamics, Inc.

Drew Seely oversees heat treatment, non-destructive testing (NDT), and finishing of rail products at the Steel Dynamics, Inc. (SDI) Structural and Rail Division in Columbia City, IN. Drew is a graduate of Purdue University with a bachelor's in materials engineering. Drew has been with SDI for over 15 years in various operational, research and development, and commercial roles.

Jessica Shaiegan
Head of Product Line Management
Siemens Mobility

Jessica Shaiegan is the head of product portfolio management within Siemens Mobility's North America Rail Infrastructure organization, based in Louisville, Kentucky. She leads product lifecycle management for freight and products, overseeing portfolio strategy, roadmap development, and cross-functional execution across engineering, sales, field service, and operations. With a strong background in portfolio optimization, market analysis, and product commercialization, Jessica focuses on driving sustainable growth, improving margin performance, and aligning product investments with customer and market needs. She is deeply engaged in digital transformation initiatives for the rail industry, including connected assets, data-driven services, and AI-enabled field and product solutions. Jessica is known for her structured, execution-focused leadership style and her commitment to developing high-performing teams through clear processes, coaching, and succession planning. She actively collaborates with internal stakeholders and external industry partners to advance innovation and strengthen Siemens Mobility's leadership in rail infrastructure.

Brett Siedelmann
Vice President Sales
Hulcher Services, Inc.

Brett Siedelmann currently serves as vice president at Hulcher Services, Inc. He has worked in the railroad industry for the Missouri-Kansas-Texas Railroad as well as Railtex before going to work for Hulcher Services in 1998. Brett graduated from the University of Nebraska with a business degree.

Travis Sinnott
General Manager
Special Fleet Service, Inc.

General manager at Special Fleet Service, Inc. which provides specialized truck upfitting for the railroad and utility industries.

Jamie Siu
Partner - Operations and Procurement
PwC

Jamie Siu is a partner with PwC, leading their operations and procurement practice nationally. With over 20 years of procurement and supply chain experience, Jamie helps clients execute on sustainable cost savings, specifically in asset intensive industries.

Tommy Somerville
Vice President
Somerville Companies, Inc.

Somerville Companies, Inc. is a green tie supplier headquartered in Dallas, Texas.

Joe Steltzer
Vice President - Freight Car
Wabtec

Joe Steltzer has over 20 years in the freight car industry. He is the leader of Wabtec's North American and international freight car sales and marketing business. Prior to joining Wabtec, he was involved with two start-up rail supply companies, Workhorse Rail and Steel City Rail. He holds a Bachelor of Science in Economics from Pennsylvania State University.

Brad Stock
Vice President – Supply Chain
Union Pacific Railroad

Brad Stock was appointed vice president – supply chain in February 2026. In his current role, Brad is responsible for the procurement, fulfillment, transportation, and warehousing of over \$8 billion of material and services that support Union Pacific. Prior to his current role, Brad was the assistant vice president – accounting beginning in 2025. Since joining the company in 1998, Stock has held previous roles in investor relations, accounting, treasury, and planning and analysis. He graduated from Nebraska Wesleyan University with a Bachelor of Science in Business Administration in 1998.

Mark Strelow
Director Purchasing Engineering Services
Norfolk Southern

Mark joined Norfolk Southern and the Sourcing Department in 2015 as a management trainee. He has held positions of increasing responsibility supporting mechanical, engineering, and operations. He is currently the purchasing director for engineering services. Mark attended Roanoke College where he earned a bachelor's in business administration.

Tatum Strickland
Director Policy and Governance
Norfolk Southern

Tatum Strickland began working at Norfolk Southern in 2012 and has had roles of increased responsibility in revenue accounting, intermodal and automotive commercial sales and pricing, and the law department as chief of staff to the chief legal officer. Tatum is currently responsible for the ongoing transformation of Norfolk Southern's Enterprise Resources Department where they are enhancing all policies, procedures and processes around spend for the organization.

Chad Teague
Senior Vice President - Sales
GATX

Chad leads several of GATX's sales teams focused on railroad, shipper, and locomotive customers across the U.S. He has spent 18 years with GATX in Houston, TX, in several commercial roles with increasing responsibility.

Chad received a Bachelor of Science in Mechanical Engineering from the University of Mississippi and his Master of Business Administration in Finance from Southern Methodist University. A native of Louisiana, Chad currently resides in The Woodlands, TX. Founded in 1898 and publicly-traded on the New York Stock Exchange (NYSE: GATX), GATX is one of the oldest and largest owners of rail equipment in the world.

Jeff Thompson
President
AmeriTies Holdings, LLC

Jeff Thompson holds a Bachelor of Science in Chemical Engineering from the Georgia Institute of Technology and brings more than 43 years of experience in the wood preservation industry, with a strong focus on plant design, operations, and senior management. He currently serves as president of AmeriTies Holdings, LLC.

Levi Turner
Client Account Manager
AECOM

Mr. Turner is a licensed professional engineer with more than 18 years of experience in freight railroad engineering, design, and construction. Throughout his career, he has successfully delivered a diverse portfolio of freight railroad projects, ranging from freight yards and terminals and goods distribution centers to main line capacity improvements. Levi's broad range of experience and his multi-disciplinary background in project and program management, construction engineering, terminal planning, civil design, and permitting bring a wealth of knowledge to AECOM and our clients.

Ben Vagedes
Director Engineering Materials and Communications and Signals
Norfolk Southern

Ben Vagedes serves as director of engineering materials and communications and signals at Norfolk Southern, bringing two decades of proven leadership and operational expertise to the organization. Ben is a graduate of the University of Cincinnati, where he earned a degree in finance and information systems.

Matt Violin
Chief Commercial Officer
RailWorks

Matt is leading RailWorks' commercial strategy, focusing on expanding the company's market presence and accelerating strategic growth initiatives across North America. Matt has been in the rail industry for over 20 years.

Harry Waters
Vice President Railroad and Transit
The Okonite Company

Harry Waters has been in the electrical industry for the last fifty years and is now in his 30th year with Okonite. He has spent the last twenty-five years calling on Norfolk Southern in Atlanta and recently handling the freight railroad and transits nationally as vice president of railroad and transit. The Okonite Company has a decades long service record of supplying signal and power cables to the railroad industry.

Tommy Weaks
Chief Strategy Officer
Mainline Services

Tommy Weaks is a seasoned railroad executive with a distinguished 47-year career in the rail industry, specializing in complete rail services. Known for his hands-on leadership style and deep operational knowledge, Tommy has successfully led organizations through growth, modernization, and complex logistical challenges while maintaining a strong focus on safety, efficiency, and customer satisfaction. He has built and managed high-performing teams, implemented best-in-class service practices, and developed long-term partnerships with clients and stakeholders across the rail sector. With nearly five decades of experience, Tommy brings a rare combination of strategic vision, technical expertise, and practical insight, making him a trusted leader and advisor in the railroad industry.

Greg Weaver
The Decider
Special Fleet Service, Inc.

Greg Weaver has been The Decider for 43 years.

Jack Wilson
Vice President Sales
RailWorks

Jack Wilson joined RailWorks, the largest railroad maintenance and construction company in North America, in December 2017 as the vice president of sales. His focus is growing the RailWorks business with the Class I railroads. For the previous 5 years, Jack was the vice president of sales for Siemens Rail Automation. In this role he was responsible for overseeing all freight and mass transit product and project sales in North America. Mr. Wilson has held various senior management roles within other organizations which include vice president of sales and marketing for Ansaldo STS (formerly Union Switch & Signal) and director of sales for Safetran/Invensys. Jack earned a Bachelor of Science in Civil Engineering from Michigan State University. He currently resides in Overland Park, KS.

Trey Wilson
Vice President, North American Sales
Amsted Rail

Trey Wilson has worked in the railroad industry for close to 20 years, primarily based in Texas. Prior to joining Amsted Rail in 2017, Trey held various positions with Greenbrier Rail Services (GRS) and Lone Star Railroad Contractors. Trey currently resides in Corsicana, Texas.

Jeff Wood
Senior Vice President, Sales
TrinityRail

Jeff Wood brings over 26 years of rail industry knowledge to TrinityRail. As a senior vice president, he leads the commercial team covering the Class 1 railroads, TTX and Mexico. Jeff offers a diverse rail industry perspective to TrinityRail, having worked for an original equipment locomotive manufacturer and other railcar leasing institutions. He resides in the suburbs of North Dallas, TX. In his spare time, Mr. Wood enjoys golfing, cycling, and vacationing at the beach.

Falyn Wright
Vice President, Business Development - Rail
Accommodations Plus International

Falyn Coleman-Wright joined Accommodations Plus International (API) in 2024 as vice president of sales for rail, bringing over a decade of experience in the railway industry. Her background includes roles in business development, finance, and project management with organizations such as Norfolk Southern Railway, Florida Gulf & Atlantic Railroad, Siemens Mobility, and Leica Geosystems, where she contributed to strategic growth initiatives for the rail division. At API, Falyn leads sales efforts in the rail industry, partnering with railroads to ensure their crews have safe, efficient, and uneventful travel experiences. She works with clients to develop customized strategies that improve operational efficiency, leveraging API's expertise in reliable and seamless crew accommodations to meet the unique needs of railroads. Falyn earned a bachelor's degree in finance from Auburn University and is a certified project management professional (PMP). She is actively involved in industry organizations, including the California High-Speed Rail Authority Business Advisory Council,

Women's Transportation Seminar, the Conference of Minority Transportation Officials, and the Project Management Institute.

Jack Zhang
Executive Vice President, Locomotive Division
Progress Rail, A Caterpillar Company

Jack Zhang is executive vice president of locomotive for Progress Rail, with executive leadership and responsibility for global sales, engineering, operations, product and project management, aftermarket, quality and advanced rail technology. Jack joined Progress Rail in 2023 as senior vice president of corporate and organizational strategy. He began his career with GE Transportation in 2002 and has worked for over 20 years in the rail industry, including experience in product management, commercial leadership, operations and field services. He holds a bachelor's degree in business technology from Montana State University-Northern.

Bill Zimmer
Class One Sales Director
L.B. Foster Company

Bill Zimmer began his career in the rail industry in 1985, working for a variety of rail supply companies before beginning his tenure with L.B. Foster Company in 1994. He is presently the director of Class I sales, responsible for developing and executing key account sales strategies for each of the six North American Class I railroads. Zimmer is eRailSafe qualified, a participating life member of AREMA and the current supply chair of AREMA Committee 5 (Track) and a certified track foreman.

Ray Zuniga
General Manager of Operations
Mainline Services

With 26 years of railroad service, Ray has built his career from the ground up – beginning as a laborer and advancing through progressive leadership roles to general manager of operations. This journey has given Ray a deep, firsthand understanding of railroad operations, mechanical services, and the people who keep our industry moving safely and efficiently every day. Throughout his career, Zuniga has remained firmly committed to safety as the top priority, believing that every job can and must be done without injury. He is equally dedicated to fostering a positive, accountable culture built on trust, respect, and teamwork. Strong customer relationships have been central to his leadership approach, with a focus on responsiveness, reliability, and delivering consistent value. Ray leads by example, emphasizing hard work, integrity, and continuous improvement. His experience allows him to balance operational excellence with people-first leadership, ensuring both employees and customers succeed. Ray takes pride in developing teams, strengthening partnerships, and driving results while never losing sight of the responsibility Mainline has to protect their people and the communities they serve.